



HC HILL CROSS
FURNITURE

10 STEP PROCESS



AUGUST 2018



BYRON

CHESTER RACECOURSE

BENUGO



HARVEY NICHOLS



DRAKE & MORGAN

GAIL'S BAKERY

COPPA CLUB



HOTEL Chocolat.



GALVIN RESTAURANTS



PAUL

PRIORY

UNIVERSITY OF CAMBRIDGE



wagamama



TOM'S KITCHEN

TRIMLINE YACHT INTERIORS

10 STEP PROCESS



1. INITIAL CONTACT WITH HC

- Conversation with Hill Cross technical sales team



2. UNDERSTANDING THE PROJECT

- Provision of ideas/advice and options to meet the budget
- Clarification of finer details such as wood finishes, dimensions and fabric options
- Clarification of timescales to opening



3. EMAIL QUOTE

- Confirmation of all details, prices and delivery date
- Follow up quote within 48 hours



4. ORDER CONFIRMATION

- Deposit paid to confirm order
- Project Manager allocated to the project



5. PROCUREMENT BY HILL CROSS BUYERS

- Order placement with trusted suppliers
- Timely arrival of goods to enable production while remaining on budget.



6. CAD/DESIGN

- Site survey
- Programme of works drawn up
- 3D design intent drawings
- Customer sign off
- Design freeze to ensure we meet all deadlines



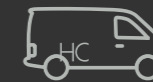
7. MANUFACTURE SEATING

- CNC
- Assembly of frames
- Addition of any bespoke features
- Foam
- Quality Control



8. UPHOLSTERY

- Template and cut fabric or leather ready for sewing
- Specialist stiTch detail where relevant



9. DELIVERY AND INSTALLATION

- Dedicated Hill Cross drivers and fitters
- Room placement of furniture based on the client GA
- Disposal of all packaging from site.



10. YOUR VISION BROUGHT TO LIFE

- Courtesy call from Hill Cross to check everything is 100%



HILL CROSS FURNITURE

Cramble Cross
North Cowton
Northallerton
North Yorkshire
DL7 0HL
UK



+44 (0) 1325 378 307
www.hillcrossfurniture.co.uk
info@hillcrossfurniture.co.uk

HC