

Procurement Management Services

Your trusted partner to manage tail spend and reduce the cost of procurement

Our Procurement Management Service saves our customers over 30% on procurement costs, by consolidating their supplier base. We take the pain out of managing the thousands of transactions, reducing administration and procurement costs

The Challenge

Many organisations focus on reducing strategic high value spend in order to deliver savings, often low value or tail spend with adhoc suppliers isn't centralised or managed. Typically tail spend can be up to 20% of a company's total expenditure.

This lack of control can lead to cash flow uncertainties, increased administration and procurement costs, poor reporting and an absence of legal compliance.

Trying to negotiate and trade with a large volume of vendors, across multiple geographies can be both complex and time consuming. The majority of suppliers demand 30-day payment terms which can be challenging and restrictive.

Businesses are now looking for a low cost model that provides value and predictability. They need the flexibility of more generous payment terms and a service that's measured through SLA to ensure consistently high standards and savings measured against targets to reduce the supplier base from many to one.

Benefits

- Significant savings on total IT spend
- Improved control & reporting
- 100% compliance to processes and policies
- Reduced administration with just one purchasing contract
- In-house procurement team can focus on Tier 1 vendors
- Reduced procurement expenses, fewer invoices to process
- Innovating the digital agenda
- Customised payment terms to meet your objectives

The Solution

Our service encompasses digital and electronic tools, multilingual teams and secure processes to support the procurement departments of our customers.

We create bespoke and regular reports, analysing the data to drive both tactical and strategic actions.

This enables our customers' own teams to focus on the high-touch, high-value interactions leaving the bulk of the transactional elements to us.

Why Bell

Bell Procurement Management Service has saved customers tens of millions of pounds a year by assuming the vendor and transactional management of selected categories. We become your primary vendor to ensure control and cost reduction.

Let Bell partner with you to ensure cost savings and maintain control of your IT supply chain



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**See how Bell integration can help your business succeed.
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