



 **InterFocus**<sup>®</sup>  
building laboratory solutions





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*We finish every project to a very high standard and take great pride in the work that we do.*

**CHRIS CANNON**

Managing Director, InterFocus

FOR

PHARMACEUTICAL  
RESEARCH  
HEALTHCARE  
INDUSTRIAL  
EDUCATIONAL

# we are **InterFocus**<sup>®</sup>

One of the UK's leading manufacturers, suppliers and installers of laboratory furniture systems, including associated services and products – *providing the complete turnkey solution nationwide.*

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Following the incorporation of **InterFocus** in May 1988 we have steadily grown over the years and have built an impressive list of clients that includes Cambridge University, Medical Research Council, Kings College Hospital, Welsh Water, Unilever and GlaxoSmithKline.

Due to the continuing expansion of the business, in June 2005 **InterFocus** moved to a state of the art 25,000 sq ft manufacturing facility on the outskirts of Cambridge. This enabled us to not only produce the highest quality products but to ensure we continued to offer a complete turnkey and furniture installation service that is second-to-none.

Our experienced team of designers, manufacturers and installers are fully trained and qualified and adhere to all current legislation. By combining our skills and experience we take pride in the work we do and the legacy we leave behind. We are delighted with the accreditations we have attained and it is important for us to continue making improvements. We are registered with the relevant trade bodies that not only benefits the company but most importantly our customers.

Your future is our future and we are dedicated to providing you with the highest standard of quality and professional service for years to come.



01223 894833  
[mynewlab.com](http://mynewlab.com)



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*Safety to Kier is paramount and your team have represented InterFocus very well.*

**STEVE WHEELER**  
Project Manager, Kier





# the perfect formula

It is easy to think about creating a nice looking laboratory with a modern, clean and innovative feel but the reality is that every laboratory is different yet still needs to be flexible, pragmatic and functional. Getting the right layout of the building and understanding the laboratory process can go a long way in producing a leading world class facility. *This is where InterFocus excels.*

Today's laboratories house many different types of services and equipment, with each laboratory function requiring the use of different products, finishes and space for it to function. Having enough space and the correct products help improve the speed at which tasks can be performed, thereby improving time efficiency on tests undertaken and staying abreast of the varying levels of workload.

Creating areas with enough space and the correct lighting are important factors for the researchers and technical staff working in the laboratory. These areas include not only the laboratory itself but breakout areas for reflection and social interaction, where communication between staff is vital in delivering potentially life-saving breakthroughs.

Having an attractive, top class facility will attract the world's leading scientists to work and share their experiences at the site and continue to help solve some of the world's greatest discoveries.

**InterFocus** takes into account how each laboratory functions and every client's requirements, so whether a laboratory is using hazardous chemicals or if it has a more clinical environment, we would recommend products and solutions suitable for their uses.

To discuss any problems you may be encountering with your existing facility and to allow us to provide you with a solution to this, please contact a member of our design team, with no obligation, today. We are here to help.

# from concept to completion

Our in-house teams are here to provide a full and thorough service to fulfil your lab requirements – from planning through to delivery and installation of your project.

**InterFocus** offers an array of in-house services, designed to give you confidence and peace of mind. Whether your refurbishment project is large or small, we appreciate that every customer is unique and we will support you in delivering a timely, quality result.

You might be looking for a fresh, modern lab design or need support in working out how to lay out your laboratory across several rooms. Our planning team will set the wheels in motion, and our design team is here to make your ideas happen.

If you are unsure of how best to use your existing or new site, our team can plan a laboratory that meets your specific requirements, including all associated building works and services, including installation.

A key element in planning is budget and often grants are used to facilitate the upgrade or installation of laboratories.

We have successfully aided many institutions, companies and schools to achieve access to funding. We can provide you with a detailed prospectus, complete with proposed layout drawings, photographs, 3D renders and budget estimates. These enable you to submit any application for funding with the utmost confidence, knowing that the scheme has already undergone the scrutiny of our health and safety departments.

We are committed to creating the right laboratory for you, starting with a complimentary visit to your site to run through some ideas and give you a rough idea of cost.

Once planning has commenced, our in-house Design Studio will look into detailed room designs to bring your laboratory plan to life. With a manufacturing centre on-site, we can adjust any of our standard furniture ranges or even create custom designs, to meet your needs.







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*The entire project has run smoothly from start to finish and has been completed to the excellent standard you continually maintain.*

**RICHARD WOOD**  
Site Manager, Hallam Contracts

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*Our full-service approach means we look after every element of installation, from design and manufacture to fitting and the associated services.*

**CHRIS CANNON**

Managing Director, InterFocus







# tailored solutions by design

With over 25 years experience, our expert teams can design, manufacture, supply and install everything you could need for your lab. Whether that may be a selection of individual products or a complete refurbishment, our team is committed to creating the right laboratory for you.

Our robust and reliable furniture range has been designed to give you maximum flexibility, along with clean lines and practical design features that help the workflow that is so important in today's laboratory environment. Even for the most complex lab, our design team can create a custom bench for your needs.

We understand the rigors and requirements needed for busy labs and have designed our range of furniture to perfectly meet those needs. You can also be safe in the knowledge that, should you not find an off-the-shelf product, our in-house design team can work with you to create the perfect design.

Using the latest AutoCAD® design systems (including AutoCad 3D, AutoCad Architecture, AutoCad Inventor and 3D Studio Max) our team ensures that all our projects are carried out to exacting requirements, whilst encompassing health and safety requirements and legislation.

Our design service is free of charge and without obligation.

## Our full-service approach includes:

- Design and layout of your lab
- Building works and refurbishment
- Manufacture, supply and installation of a wide range of lab furniture and equipment
- Supply and installation of a complete range of ancillary items such as safety cabinets and emergency wash stations
- Design, manufacture and installation of specialist rooms including cold and clean rooms
- Expert installation of all gas, electrical and mechanical services
- Project management and customer care.

Our expertise ensures that your design requirements and cost restrictions are interlinked to provide the best possible solution.

Managing any project can be stressful and time consuming, especially if you are trying to manage several at any one time. Liaising with the many different trades also isn't easy especially if one lets you down; this could leave you struggling to find a quality replacement thereby putting your project in jeopardy, running behind schedule and over budget.

By having your own designated project manager at InterFocus it enables working relationships to be formed and ensures all technical knowledge regarding your project is understood. Our staff are on hand to talk through your project and oversee our skilled on-site staff at all times.

This combination enables us to complete your project on time and to an extremely high standard of finish. Upon completion of the works, your InterFocus project manager will provide your operational and maintenance manual as part of the after sales care during the handover meeting. This includes all the information you may require such as warranty, cleaning guidelines, technical data sheets and certifications where applicable.

## scientifically proven

At **InterFocus** we designate a project manager at the early stage of your project, which ensures every aspect is considered and catered for. With more and more of our customers turning to a full 'turnkey' solution, we have the necessary skills to make sure *every project runs smoothly*.







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*Just like to say we have been very impressed by your fitters, they have been so helpful and tidy it was a pleasure having them on site.*

**CHRISTINE WHITE**  
Director, Dick White Referrals



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*These units will serve to enhance the professional appearance of our laboratory facility which is essential in the competitive world of motor sport.*

**TONY FLOWER MCFI**

Material Science Manager,  
Ricardo UK Ltd







# state-of-the-art as standard

We are very proud of our own manufacturing facility, which champions UK manufacture and gives us unrivalled flexibility for our customers. Having state-of-the-art equipment enables us to not only produce the highest quality products but also ensures we are able to offer it at competitive prices.

We know how important it is to have practical, efficient and user-friendly lab furniture and are proud to supply the country's finest industrial, pharmaceutical and educational laboratories.

As well as complete bench systems, we manufacture, supply and install high-quality storage and under-bench furniture, including shelving and emergency wash stations.

Every lab is used differently, so with this in mind we have created a range of lab benches designed to offer you flexibility.

Our i-System product range consists of the latest worktops, sinks and laboratory benching to help get the most out of your lab. We also supply desks, trolleys, safety boxes and fume cupboards, bringing any laboratory up to today's modern demands and standards.

All our furniture is manufactured in our factory here in the UK, where we are constantly investing in the best equipment. Using the latest AutoCAD design packages and modern production methods we are able to produce very high quality laboratory furniture.

You can commission InterFocus with the peace of mind that we adhere to the very latest standards, constantly improve our performance and maximise the sustainability of our products and processes.

Our laboratory showroom is open to you to come and experience the range, our product quality and the variety of options first hand.

# adapting to your needs

We take great care and pride in delivering your project from start to finish. We make sure all our customers are fully satisfied with all aspects of the project from initial contact to final installation.

**InterFocus** offers flexible solutions to your requirements.

Our services fall into two categories, in-house and on-site. These allow us to make any job more efficient and successful, from planning and design to installation of gas and electrics that meet industry standards.

We know how important it is for your project to run smoothly, on time and to budget. Our project management, planning, design and customer care teams are on hand to ensure this happens.

The project management team looks after multiple streams of work and different trades while giving you the simplicity of just one contact.

Our planning and design team is here to make your ideas a reality. You might be looking for a fresh, modern lab design or need support in working out how to lay out your laboratory across several rooms.

**InterFocus** offers a full laboratory refurbishment service, taking the hassle out of using multiple contractors. We have our own experts in air conditioning, building works, electrics and data, flooring, fume extraction and specialist gas systems.

We are committed to exceeding customer expectations and offering an extra level of support and expertise available.

With our on-site manufacturing facility here in Cambridge we are able to adapt all our furniture to your needs, no matter how extensive the project.







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*Our laboratory is looking superb! Your team were all very professional and provided us with an excellent level of service.*

**COLIN JESSON**

Laboratory/Team Lead,  
RTI International

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*InterFocus did an excellent job and all of our staff are extremely pleased with the end result.*

**GRAHAM DANKS**

Pathology Services Manager,  
New Cross Hospital





# recent successes

We are the experts in laboratory refurbishment and construction. With over 25 years of experience across the research, industrial, healthcare and educational sectors, we are passionate about creating state-of-the-art facilities that work with your budget.

## Research: **Welsh Water**

**Role:** Main Contractor

**The client:** A leading utilities company supplying drinking water and wastewater services to most of Wales and parts of western England.

**The project:** A major laboratory installation.

**What we did:** We completely repurposed the old call centre, from flooring to fume hoods. This included:

- Mechanical and electrical works
- Manufacture and installation of laboratory fixed furniture, IPS units and mobile benches
- Installation of a cold room
- Installation of fume cupboards and extraction including fume hood, flexible extraction arms and a Class 2 safety cabinet
- Installation of vinyl flooring with acoustic underlay
- Installation of coved flooring up the furniture plinth and perimeter walls
- Supply and installation of laboratory equipment
- Specialist gas including nitrogen, argon, helium, oxygen and compressed air.

**The outcome:** A state-of-the-art head office and laboratory design that maximised the use of existing building space.

## Healthcare: **New Cross Hospital**

**Role:** Subcontractor

**The client:** Part of the Royal Wolverhampton NHS Trust – one of the leading acute and community trusts in the region. Nationally recognised for providing excellence in healthcare and a showcase hospital for infection prevention.

**The project:** To supply and install laboratory furniture across three specialist floors at the new pathology building.

**What we did:** We created colour-coded furniture with each floor highlighting a specific facility; red was used for haematology, blue for microbiology and green for cancer diagnosis. This project included:

- Installation of fume cupboards
- Manufacture and installation of laboratory benching with fixed and suspended units
- Installation of height adjustable desks and reagent shelving
- Sinks and taps.

**The outcome:** An employee and patient-friendly design with state-of-the-art equipment and technology.

## Education: **Brampton Manor Academy**

**Role:** Principle Contractor

**The client:** Brampton Manor Academy is an “Outstanding” mixed, multicultural comprehensive school with high academic and social standards.

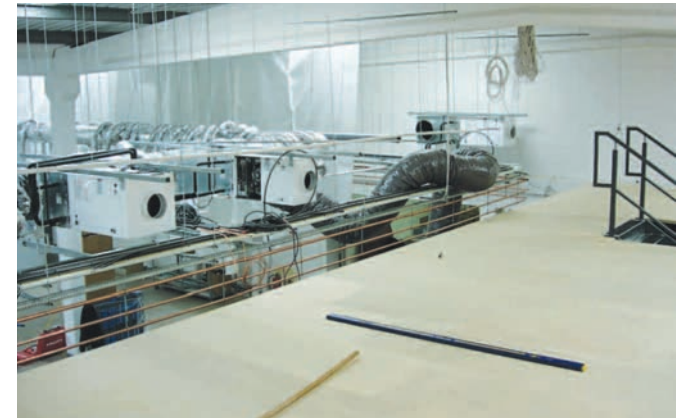
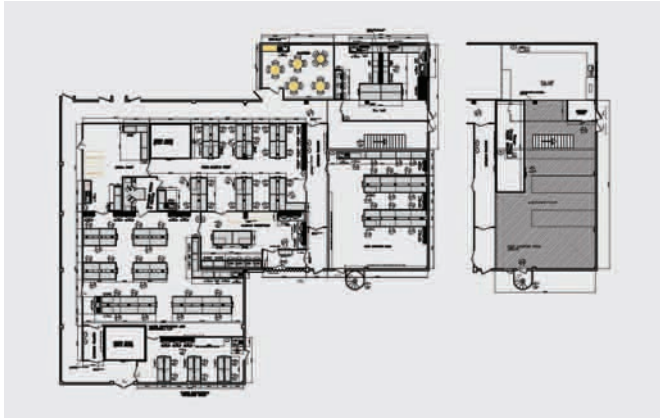
**The project:** To refurbish ten laboratory classrooms within the school summer holidays.

**What we did:** We stripped out the existing furniture and created bespoke benching and trolleys for installation. This was a full service delivery from strip out to data cabling and included:

- Project management
- Strip out
- Building works including new windows
- Decorating
- Plumbing
- Flooring
- Manufacture and installation of laboratory fixed furniture, stools and mobile trolley
- Installation of fume cupboard
- Electrics and data

**The outcome:** Finished in time for the start of the new academic year. All work was completed to a very high standard.

# Building laboratory solutions – from imagination to realisation





Laboratory Furniture



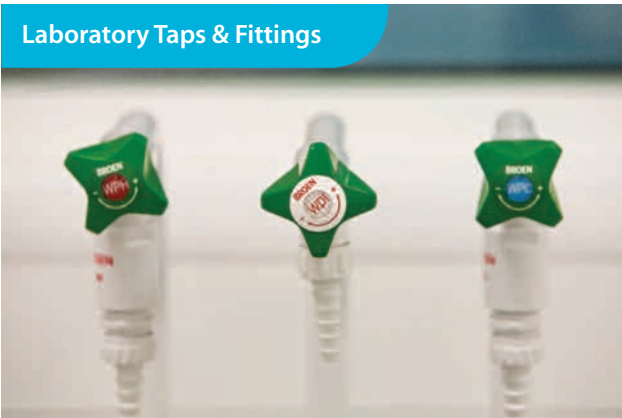
Laboratory Worktops



Laboratory Sinks



Laboratory Taps & Fittings



Laboratory Desks



Laboratory Benches



Fume Cupboards



Cold & Clean Rooms

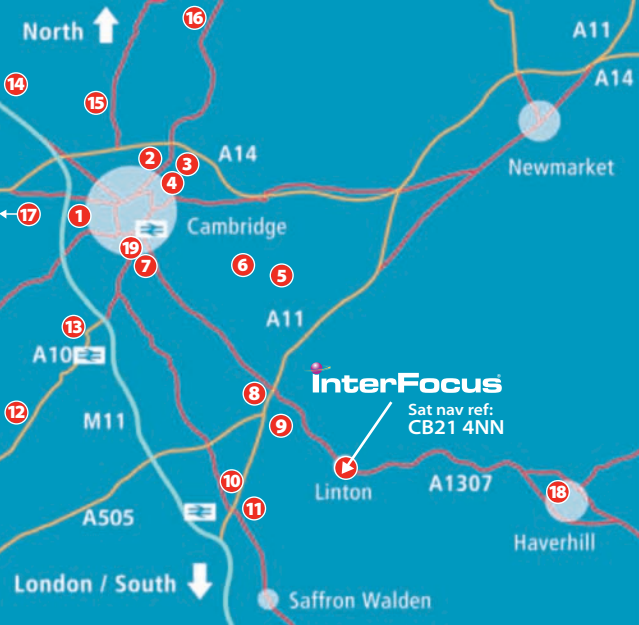


Safety Cabinets



# locally based, globally known

InterFocus have worked with some of the most prestigious hospitals, universities and research facilities in the UK. Many of our customers benefit from our locality.



West Cambridge (Cambridge University) .....	1	Chesterford Research Park .....	11
Cambridge Science Park .....	2	Melbourn Science Park .....	12
St John's Innovation Park .....	3	Harston Mill .....	13
Cambridge Business Park .....	4	Buckingway Business Park .....	14
Capital Park .....	5	Vision Park .....	15
Peterhouse Technology Park .....	6	Cambridge Research Park .....	16
Cambridge Biomedical Campus .....	7	Cambourne Business Park .....	17
Babraham Research Campus .....	8	Haverhill Research Park .....	18
Granta Park .....	9	The Medical Research Council Centre .....	19
Wellcome Trust Genome Campus .....	10		

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