

a message from Norman...



Hello,

My name is Norman Mayhew and I am the Managing Director of The Sussex Sign Company.

I started The Sussex Sign Company on the 1st January 1995 with my father in law. Together, we grew the business to a great success until his retirement in 2007.

Then, with the unrivalled support of my team, continued to expand the organisation and since then we have successfully acquired two of our immediate competitors Milterbest Screenprinters and The Brighton Sign Company.

We effectively merged all three organisations in 2009 and now operate from our 4000 sq. ft. manufacturing plant in Portslade, Brighton.

We have an incredibly clear and simple vision which guides every aspect of our working practices:

'To be the best sign company in the United Kingdom by way of customer service, quality and value for money'

We are incredibly proud of our brand. It is derived from who we are, who we want to be and who people perceive us to be. It is also our most valuable asset. It opens doors, attracts talented people, reassures clients and gives us the credibility to move into new markets.

Our reputation has been built upon our design and signage credentials. Today, it is also about the way we behave, the services we provide and how we deliver our promises.

We have an incredibly strong team orientated culture and as we continue to grow, it is important to recognise what unifies us culturally and what differentiates us from our competition; in essence it is 'our brand'.

If ever we fail to deliver against any of these, we genuinely want to know, so we can improve.

In any instance, please do not hesitate to contact either myself or one of my team members to discuss your feedback so we can continue to establish a successful, mutually beneficial working relationship.

We certainly hope you choose to work with us on your next project and in the meantime I would like to thank you for your interest in our company.

Warm Regards,

Norman Mayhew
Managing Director

what people say about us....

The Sussex Sign Company has been instrumental in the roll out of The Gym's signage. Working to very tight deadlines and budgets, everyone here at Caburn Hope and The Gym have been extremely impressed.

Jane Mitchell

The Gym Group Project Manager @ Caburn Hope
caburnhope.co.uk

The Sussex Sign Company has built its reputation by delivering great customer service and high quality signage, they have a first class team who share the attitude that 'nothing is too much trouble'.

Tim Cobb

Managing Director & Owner @ Cobb PR
cobbpr.com

The Sussex Sign Company provide an expert professional and friendly service for all types of signage, getting it spot on every time, always a pleasure to do business with.

Richard Excell

excelldesign.co.uk

Watching The Sussex Sign Company grow into a fantastic business over the past 15 years has been a delight and a pleasure. If I could bottle their enthusiasm, expertise and 'down to earth' attitude it would be a best-seller.

Fiona Shafer

Managing Director @ Omega Blue Consultancy
omegablu.co.uk

sussexsigns.com

The Sussex Sign Company has always offered first rate products as well as sound and professional advice on the products that would best suit our needs. I have always found the level of service exemplary.

Emma Stepney

Sussex Police
sussex.police.uk

Many suppliers tend to over promise and under achieve. I have found that The Sussex Sign Company manage the opposite. Both one off and bulk orders are managed efficiently on time without any hassle. The coverage you offer of the entire UK is a vital service to me which other suppliers were unable to provide. I would recommend The Sussex Sign Company without hesitation.

David Maquire

Fleet Manager
reddrivingschool.com

The Sussex Sign Company has for several years provided a most professional and reliable service to the British Red Cross Society in regard to the design manufacture and installation of our unique signage on our many Retail and Operational properties within the South East Region. I have no hesitation in recommending this company to any prospective clients.

Chris Harnes

British Red Cross, South East Building Surveyor
redcross.org.uk



your sign company of choice.....

- ▶ They need to be driven by *you* the client and *your* needs, not their own.
- ▶ They have a *proven track record* within the industry of providing exceptional customer service supported by customer testimonials.
- ▶ They provide *you* with a written, unconditional guarantee.
- ▶ They have *highly qualified* team members with industry standard accreditations.
- ▶ They have their own *dedicated design team* who you can work closely with you to ensure your brief is understood.
- ▶ They actively encourage you to talk to past clients about the *quality* of their workmanship.
- ▶ *They understand* your budgets, project briefs and work within them.
- ▶ They are *happy to supply you* with all design work in digital format for use in your other marketing.
- ▶ They acknowledge *you have a choice* and are priviledged that you chose them.
- ▶ They are *nice people* to do business with.



Nice people to do business with...

your guarantee...



12 Month Guarantee

All goods & services supplied by The Sussex Sign Company are covered by a twelve month Guarantee against any defects in product or installation.

This Guarantee is valid from the date of invoice.

Norman Mayhew
Managing Director

Linda Edwards
Operations Director

Nice people to do business with...