

HATFIELDS FURNISHERS COLCHESTER

Keeping a legacy in touch



THE CLIENT

Hatfields is the oldest and largest furniture store in Colchester, and one of the oldest and largest family-run furniture stores in the country.

Established in 1886, Hatfields' 127 year history began in John Hatfield's front room, which he used to show his stock during the week – clearing it out for he and his wife to use as a normal front room on Sunday.

The business now boasts one of the largest quality furnishing showrooms in East Anglia with comprehensive facilities and over 65 staff.

THE CHALLENGE

Even though the business is over a century old, it needs to be able to communicate and function in today's modern and digital landscape.

THE SOLUTION

A bespoke telephony service created specifically to the needs of Hatfields.

WHAT THE CLIENT SAID

"We have been a client of Immervox for over six years. Immervox provides us fixed telephony services as well telephone system hardware and support.

In a rapidly changing field, Immervox excels at keeping us aware of technologies from which we could benefit. Immervox regularly reviews our service levels, balancing the benefits of cost reductions while at the same time maintaining a high service level. Hatfield's are proud to recommend Immervox Ltd."

Managing Director, Hatfields Furnishers (Stanway) Limited

